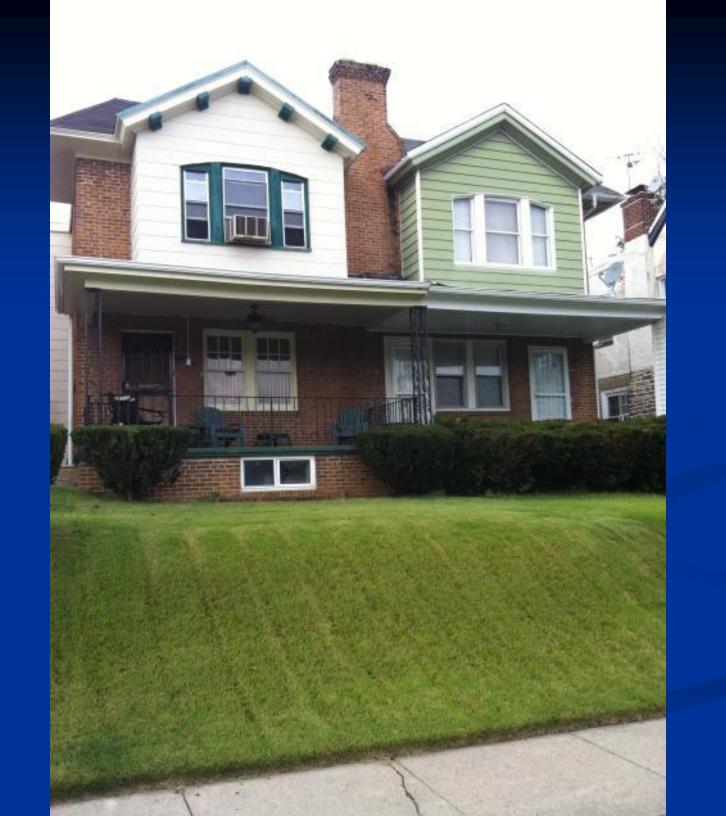


Meyer Zoysia

Meyer zoysia is an improved strain of zoysia japonica, grown from seed by the United States Department of Agriculture in 1940.

Meyer zoysia was developed and released cooperatively by the Crops Research Division, Agriculture Research Service, and the U.S. Golf Association Green Section in 1951.



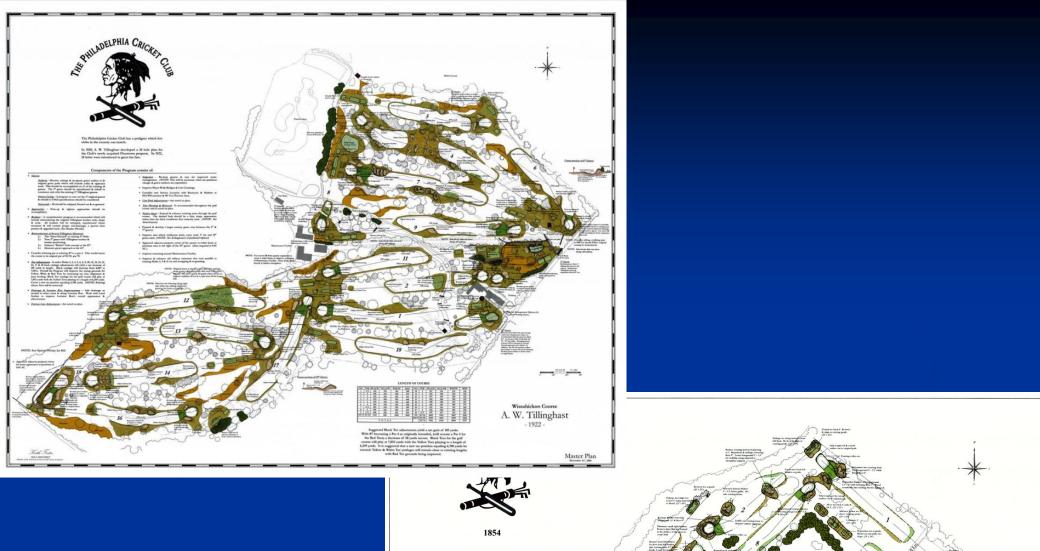


East Lake / Tour Championship



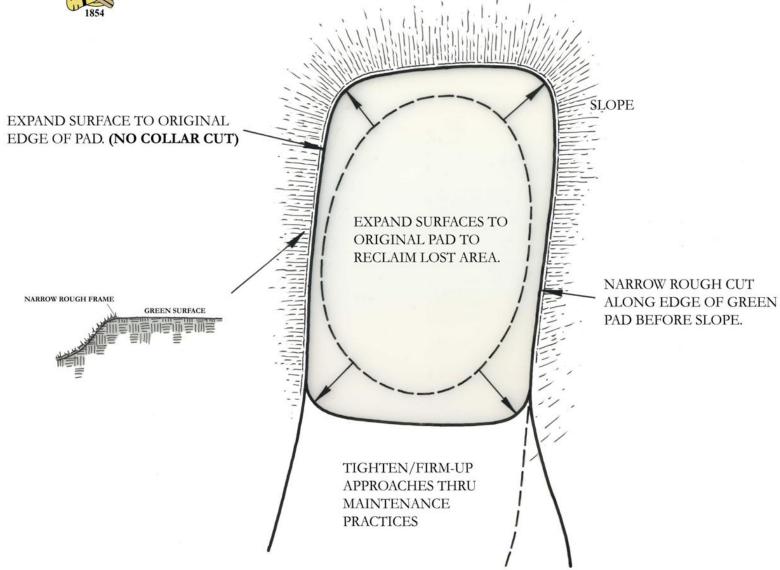








St. Martins Green Expansions



Green Detail (#1 Green)

































Challenges

- Must be established from sod
- Sod Quality & Availability
- Summer Establishment Period
- Slow Establishment Period
- Susceptible to Winter Damage
- Lower Roll







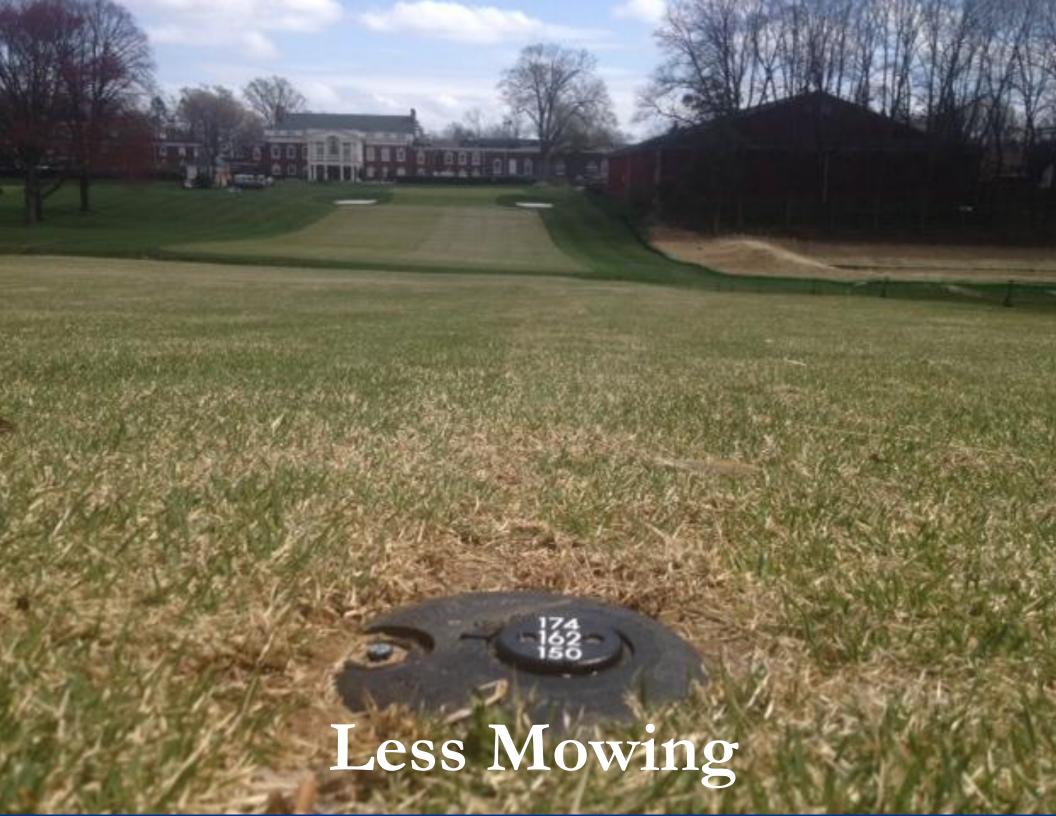






















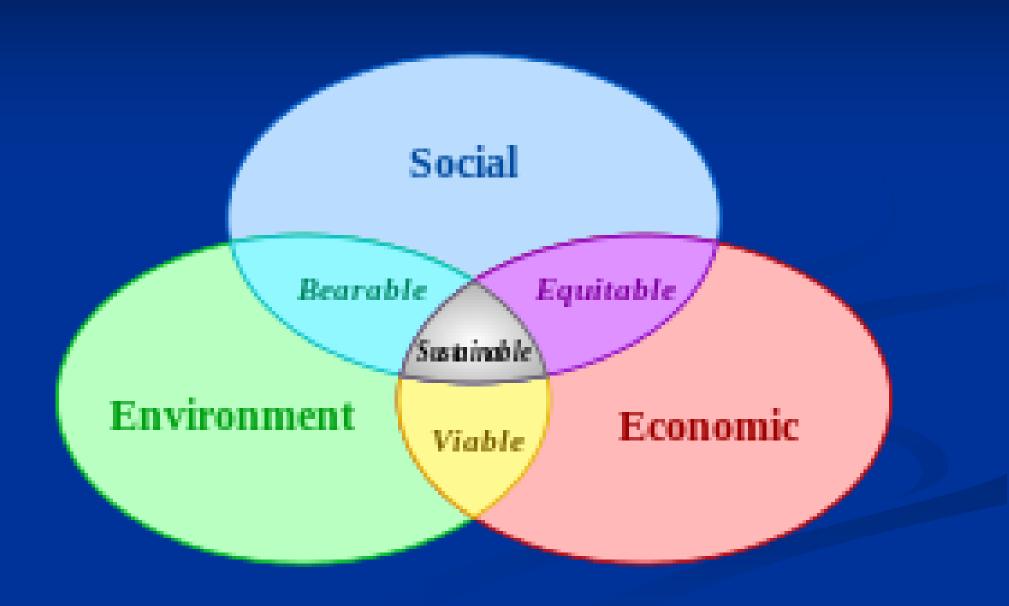








Zoysia's Impact on Sustainability?



Failed golf course marketed for housing development



The Braeside Golf Club is on the market for \$965,000 after it went into receivership this spring. (Photo courtesy of Amicus Management)



By Jim Harger | jharger@mlive.com Follow on Twitter

on May 01, 2015 at 5:59 PM, updated May 01, 2015 at 6:24 PM



ROCKFORD, MI – Braeside Golf Course is joining the ranks of West Michigan golf courses whose owners have pulled up their flags and parked their golf carts.

The 116-acre parcel at 5460 11 Mile Road NE has been put on the market for



Homes for Sa Used Cars

Real Est



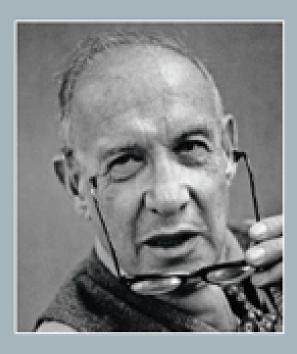


The McGraw Will Companies

BusinessWeek

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THE MAN WHO INVENTED MANAGEMENT

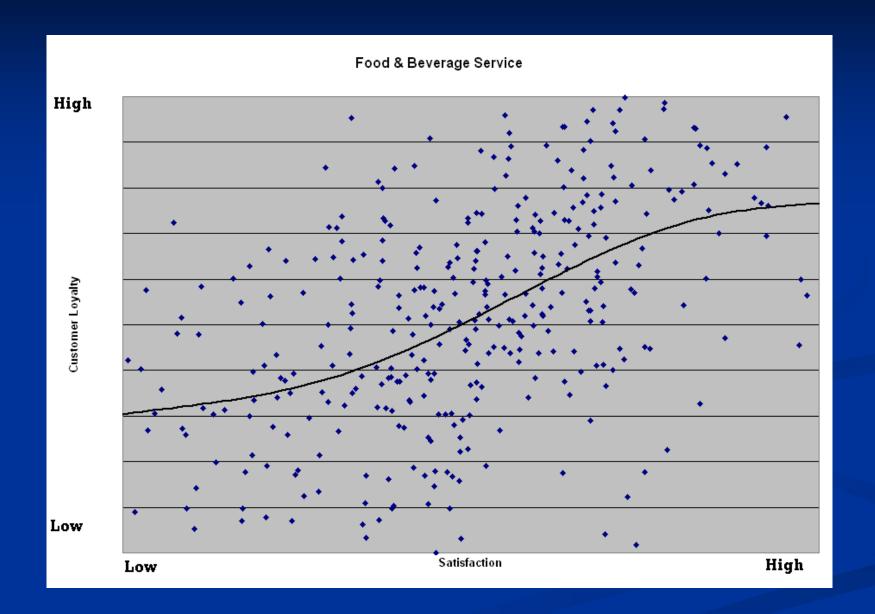
Why Peter Drucker's ideas still matter

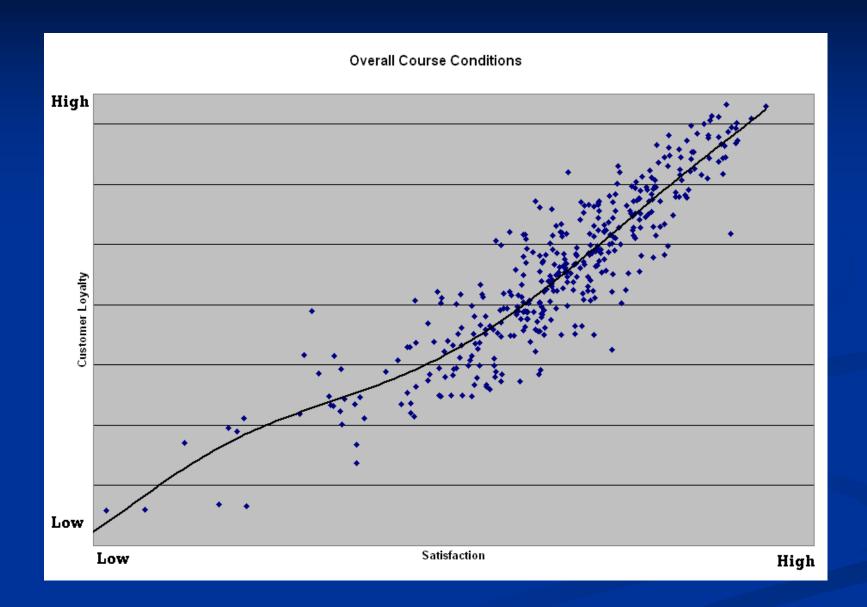
BY JOHN A.BYRNE

The Practice of Management,
Peter Drucker "There is
only one purpose of a
business; to create a
customer"



<u>Factor</u>	Importance Ranking	Loyalty Driver Ranking
Overall Course Conditions	<u>1st</u>	<u>1st</u>
Condition of Greens	<u>2nd</u>	<u>5th</u>
Affordability	<u>3rd</u>	<u>20th</u>
Pace of Play	<u>4th</u>	<u>13th</u>
Overall Value of Course	<u>5th</u>	<u>2nd</u>
Tee Time Availability	<u>6th</u>	<u>19th</u>
Friendliness / Service of Staff	<u>7th</u>	<u>8th</u>
Scenery and Aesthetics of Course	<u>8th</u>	<u>6th</u>
Condition of Fairways	<u>9th</u>	<u>3rd</u>
Golf Course Design	<u>10th</u>	<u>4th</u>
Food & Beverage Service	<u>11th</u>	<u>18th</u>
Condition of Tees	<u>12th</u>	<u>7th</u>
Overall Quality of Practice Facility	<u>13th</u>	<u>11th</u>
On-course Services (restrooms, drinking water)	<u>14th</u>	<u>17th</u>
Amenities (clubhouse, pro shop, locker room)	<u>15th</u>	<u>15th</u>
Condition of Bunkers	<u>16th</u>	<u>9th</u>
Condition of Golf Cars	<u>17th</u>	<u>14th</u>
Overall Quality of Golf Shop	<u>18th</u>	<u>10th</u>





Member Surveys



SECTION IV. GOLF

Approximate number of respondents to questions in this section: 700

Question 17. Please indicate your satisfaction regarding these aspects of the <u>Wissahickon</u> and <u>Militia</u> <u>Hill</u> golf courses: (5=Very Satisfied, 1=Very Dissatisfied)

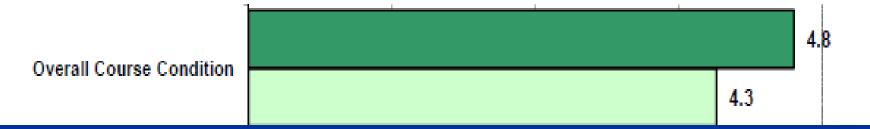
	W	Wissahickon Course			Militia Hill Course		
Golf Course Aspects	Mean Rating	% Satisfied	% Dissatisfied	Mean Rating	% Satisfied	% Dissatisfied	
Overall course condition	4.8	98%	0%	4.7	97%	1%	





Golf Course Satisfaction Wissahickon Course

Golf Course Aspect



Golf Course Satisfaction Militia Hill Course

Golf Course Aspect



St. Martins Zoysia?



Winter 2015









Question 18. Please indicate your satisfaction with the <u>St. Martins</u> golf course: $(5=Very\ Satisfied,\ I=Very\ Dissatisfied)$

St. Martins Golf Course	%		
Very Satisfied	40%		
Satisfied	47%		
Neutral	11%		
Dissatisfied	1%		
Very Dissatisfied	1%		
Mean Rating	4.3		

Eighty-seven percent (87%) of respondents are satisfied with the St. Martins Course and only 2% are dissatisfied.



"I do not feel this is due to any significant dissatisfaction with the St. Martins course (only 2% are dissatisfied). Rather, the lower rating of 4.3 is more a factor of the St. Martins course being less important to members than the other two courses. The somewhat lower rating of 4.3 was due primarily to the 11% of respondents who provided neutral ratings. These are people who most likely rarely or even never play the St. Martins course, and rather than either skipping the question or marking "No Opinion" (as they should have), they marked "Neutral", which had the impact of lowering the overall rating."

-Tom Strutz, Senior VP, McMahon Group

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Sustainability?

